



ATTACHMENT A COST PROPOSAL
 RFP 6056 Z1
 Form B
 Aging Information System Software Solution

Bidder to complete the following Cost Proposal.

Please note that the sum of the percentage of payment prior to completion of implementation cannot exceed 35%.

SAMPLE COST PROPOSAL WITH PERCENTAGES

| DESCRIPTION | Percentage Of Total Cost | COST | |
|--|--------------------------|--------------------|---|
| Project Planning | 2% | \$20,000 | The percentages for these 7 Milestone cannot total up to more than 35% of the Total Cost from Form A. |
| Requirements Analysis | 3% | \$30,000 | |
| Design | 10% | \$100,000 | |
| Development, Interfaces, and Integration | 11% | \$110,000 | |
| Data Conversion | 5% | \$50,000 | |
| Testing | 2% | \$20,000 | |
| Training | 2% | \$20,000 | |
| Implementation | 65% | \$650,000 | |
| Totals | 100% | \$1,000,000 | |

Firm Name: WellSky Corporation



The total cost cannot exceed the total cost on Form A. Please complete per the sample above.

| DESCRIPTION | Percentage Of Total Cost | COST |
|--|--------------------------|------|
| Project Planning | % | \$0 |
| Requirements Analysis | % | \$0 |
| Design | % | \$0 |
| Development, Interfaces, and Integration | % | \$0 |
| Data Conversion | % | \$0 |
| Testing | % | \$0 |
| Training | % | \$0 |
| Implementation | % | \$0 |
| Totals | 100% | \$0 |

| Description | License Type (e.g. Concurrent, Unlimited, etc.) | Cost Per User | Initial Contract Period Year One | Initial Contract Period Year Two | Initial Contract Period Year Three | Initial Contract Period Year Four |
|---------------------------------------|---|---------------|----------------------------------|----------------------------------|------------------------------------|-----------------------------------|
| Software License Fee for 200 Licenses | Named User | \$750/user | \$150,000 | \$150,000 | \$156,000 | \$156,000 |

Please note any Tier pricing available for Software licenses.
Please note all applicable License types that would be used.

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| Description | Initial Contract Period Year One | Initial Contract Period Year Two | Initial Contract Period Year Three | Initial Contract Period Year Four |
|-------------|----------------------------------|----------------------------------|------------------------------------|-----------------------------------|
|-------------|----------------------------------|----------------------------------|------------------------------------|-----------------------------------|



| | | | | |
|--|----------|----------|----------|----------|
| Hosting Fee | Included | Included | Included | Included |
| Travel Expense | \$25,000 | None | None | None |
| Operations and Maintenance | Included | Included | Included | Included |
| Any additional costs not included above and list what those costs are for. | Included | Included | Included | Included |
| | | | | |

Renewal Costs:

| Description | License Type (e.g. Concurrent, Unlimited, etc.) | Cost Per User | First Optional Renewal Period – Year One | First Optional Renewal Period – Year Two | First Optional Renewal Period – Year Three |
|--|---|------------------|--|---|---|
| Software License Fee: 200 Licenses | Named User | \$750/user | \$162,400 | \$162,400 | \$168,730 |
| Hosting Fee | | | Included | Included | Included |
| Travel Expenses | | | None | None | None |
| Operations and Maintenance | | | Included | Included | Included |
| Any additional costs not included above and list what those costs are for. | | | | | |

| Description | License Type (e.g. Concurrent, Unlimited, etc.) | Cost Per User | Second Optional Renewal Period – Year One | Second Optional Renewal Period – Year Two | Second Optional Renewal Period – Year Three |
|--|---|------------------|---|---|---|
| Software License Fee: 200 Licenses | Named User | \$750/user | \$168,730 | \$168,730 | \$175,479 |
| Hosting Fee | | | Included | Included | Included |
| Travel Expenses | | | None | None | None |
| Operations and Maintenance | | | Included | Included | Included |
| Any additional costs not included above and list what those costs are for. | | | | | |

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Optional Costs:

| Description | Initial Contract Period Year One | Initial Contract Period Year Two | Initial Contract Period Year Three | Initial Contract Period Year Four |
|-----------------------------------|----------------------------------|----------------------------------|------------------------------------|-----------------------------------|
| Ombudsman Long Term Care Database | Included | Included | Included | Included |
| Area Plans License Fee | \$60,000 | \$62,400 | \$64,896 | \$67,492 |
| Area Plans – Implementation | \$75,000 | N/A | N/A | N/A |

| Description | First Optional Renewal Period – Year One | First Optional Renewal Period – Year Two | First Optional Renewal Period – Year Three |
|-----------------------------------|--|--|--|
| Ombudsman Long Term Care Database | Included | Included | Included |
| Area Plans License Fee | \$70,191 | \$72,999 | \$75,919 |

| Description | Second Optional Renewal Period – Year One | Second Optional Renewal Period – Year Two | Second Optional Renewal Period – Year Three |
|-----------------------------------|---|---|---|
| Ombudsman Long Term Care Database | Included | Included | Included |
| Area Plans License Fee | \$78,956 | \$82,114 | \$85,398 |

Please list all Job Titles that pertains to this contract where the State of Nebraska would be charged an Hourly Rate

| Description By Job Title | Rate Per Hour |
|---------------------------|---------------|
| Project Director | \$187.50 |
| Project Manager | \$187.50 |
| Implementation Consultant | \$187.50 |
| Technical Analyst | \$187.50 |
| | \$ |
| | \$ |

Bidder may add additional lines as needed

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